



Part of the participating NGOs are associated to the UfM labelled BlueGreen project

## TRAINING ON EVALUATING AND STRUCTURING PPPS IN THE WATER SECTOR

Dead Sea, Jordan 8-10 June 2015

### Agenda

Day 1		
08:30– 09:00	Registration	
09:00– 09:30	Introductions & Completion of Quiz Exercise by participants	Mr. Stavros Damianidis (SWIM-SM Project Director), Mr. Koussai Quteishat (SWIM- SM Expert) and Eng. Ali Subah (SWIM-SM Focal Point in Jordan)
09:30 - 10:30	<ul style="list-style-type: none"> <li>PPP Objectives &amp; Options</li> </ul>	Mr. Koussai Quteishat (SWIM- SM Expert)
10:30 – 11:00	<i>Coffee Break</i>	
11:00 – 12:30	<ul style="list-style-type: none"> <li>Finding the Right Partners</li> <li>Roles of Stakeholders in a PPP</li> </ul>	Mr. Koussai Quteishat (SWIM- SM Expert)
12:30 – 13:15	Presentations by selected project countries on specific PPP case studies developed in their countries.	Participants from the participating countries
13:15 – 13:30	Presentation on PPPs in Poland and the case of the Saur Neptun	Mr. Bartosz Mysiorski (Centrum PPP, Poland)
13:30 – 14:30	<i>Lunch</i>	
14:30 – 15:30	<ul style="list-style-type: none"> <li>Differentiation between processes for different options</li> </ul>	Mr. Jan Janssens (SWIM- SM Expert)
15:30 – 16:00	<i>Coffee Break</i>	
16:00 – 17:00	EIB Presentation	Mr. Francesco Totaro (European Investment Bank)
17:00 – 17:30	Discussions	
20:00	<i>Dinner</i>	
Day 2		
09:00 – 09:30	Introduction to the day's schedule	Mr. Mohammad Najjar (SWIM- SM Expert)
09:00 - 10:30	<ul style="list-style-type: none"> <li>Making the business case for PPP in water</li> </ul>	Mr. Jan Janssens (SWIM- SM Expert)
10:30 – 11:00	<i>Coffee Break</i>	



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11:00 – 12:00	<ul style="list-style-type: none"> <li>Enabling conditions</li> </ul>	Mr. Koussai Quteishat (SWIM- SM Expert)
12:00 – 13:30	<ul style="list-style-type: none"> <li>Credit enhancement mechanisms – Making the investments bankable &amp; attractive</li> </ul>	Mr. Jan Janssens (SWIM- SM Expert)
13:30 – 14:30	<i>Lunch</i>	
14:30 – 15:30	<ul style="list-style-type: none"> <li>Securing PPP success, providing examples of transactions that have failed</li> <li>Rights and duties</li> <li>Payment and charges</li> </ul>	Mr. Mohammad Najjar (SWIM- SM Expert)
15:30 – 16:00	<i>Coffee Break</i>	
16:00 – 17:00	<ul style="list-style-type: none"> <li>Investment &amp; financing PPPs</li> </ul>	Mr. Jan Janssens (SWIM- SM Expert)
17:00 – 17:30	Discussions	
<b>Day 3</b>		
09:00 – 09:30	Introduction to the day's schedule	Mr. Jan Janssens (SWIM- SM Expert)
09:00 - 10:30	<ul style="list-style-type: none"> <li>Employment, personnel, statutory requirements</li> <li>Risks, securities, claims and mitigations</li> </ul>	Mr. Mohammad Najjar (SWIM- SM Expert)
10:30 – 11:00	<i>Coffee Break</i>	
11:00 – 12:00	<ul style="list-style-type: none"> <li>Insurances &amp; transfer of assets</li> </ul>	Mr. Jan Janssens (SWIM- SM Expert)
12:00 – 13:30	<ul style="list-style-type: none"> <li>Showcasing the As-Samra Waste Water Treatment Plant in Jordan developed as a PPP</li> </ul>	Mr. Mohammad Najjar (SWIM- SM Expert)
13:30 – 14:30	<i>Lunch</i>	
14:30 – 15:30	<ul style="list-style-type: none"> <li>New investments</li> <li>Examples and case studies of risks encountered, claims, losses &amp; gains</li> </ul>	Mr. Mohammad Najjar (SWIM- SM Expert)
15:30 – 16:00	<i>Coffee Break</i>	
16:00 – 17:00	Review of the course , completion of quiz exercise	
17:00 – 17:30	Course evaluation forms and certificates	

